Core IT Consulting Proposal Outline

1. Executive Summary

[Brief overview of the proposal, objectives, and anticipated value]

2. Client Needs & Situation Analysis

- [Client background]
- [Current IT environment]
- [Key business challenges/goals]

3. Proposed Solution & Approach

- [Summary of services and deliverables]
- [Project methodology and phases]
- [Key technologies and tools]

4. Project Timeline & Milestones

1. [Phase 1: Description & estimated duration]
2. [Phase 2: Description & estimated duration]
3. [Phase 3: Description & estimated duration]

5. Team & Roles

- [Consultant names and roles]
- [Client point of contact]

6. Investment & Pricing

- [Project budget or fee structure]
- [Payment terms]

7. Assumptions & Dependencies

- [Assumptions related to project scope and timelines]
- [Dependencies on client or third parties]

8. Next Steps

- [Actions required to proceed]
- [Contact information]