

# Distributor-Reseller Agreement Worksheet

## 1. Parties

Distributor Name

Reseller Name

Distributor Address

Reseller Address

## 2. Effective Date & Term

Effective Date

Term (months/years)

## 3. Territory

Territory/Region

## 4. Products and Pricing

Products/Services Covered

Pricing Terms

## 5. Order & Delivery Terms

Order Process

Delivery Terms

## 6. Payment Terms

Payment Terms

7. Confidentiality & IP

Confidentiality Obligations

Intellectual Property Rights

8. Termination

Termination Conditions

9. Other Provisions

Miscellaneous / Notes

10. Signatures

Distributor Signature

Date

Reseller Signature

Date