

# Alexandra M. Johnson

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## PROFESSIONAL SUMMARY

Seasoned executive with 15+ years of experience leading high-performing teams and driving strategic growth in global organizations. Expertise in corporate strategy, operational excellence, and transformational leadership. Proven ability to deliver strong financial results and cultivate stakeholder relationships at all levels.

## CORE COMPETENCIES

- Strategic Planning & Execution
- P&L Management
- Change Management
- Business Development
- Organizational Leadership
- Stakeholder Engagement

## PROFESSIONAL EXPERIENCE

Chief Operating Officer â€” *Omega Solutions Inc.*  
2020 â€” Present

- Directed operations of a \$250M technology division, overseeing 300+ employees across 3 continents.
- Launched innovative process improvement initiatives, increasing operational efficiency by 27%.
- Led cross-functional teams to achieve annual revenue growth of 15% year-over-year.

VP, Business Strategy â€” *Acme Enterprises*  
2016 â€” 2020

- Developed and implemented corporate strategies resulting in a 35% increase in market share.
- Managed M&A initiatives valued at over \$100M, from due diligence to integration.
- Orchestrated cost reduction programs realizing annual savings of \$8M.

Director of Operations â€” *Vista Group*  
2011 â€” 2016

- Oversaw daily operations, supply chain, and logistics for a multi-state enterprise.
- Streamlined workflows and technology adoption, surpassing performance KPIs each year.

## EDUCATION

**MBA, Business Administration**  
Columbia Business School, New York, NY

**B.Sc., Economics**  
University of Michigan, Ann Arbor, MI

## AFFILIATIONS & CERTIFICATIONS

- Certified Project Management Professional (PMP)
- Member, National Association of Corporate Directors
- Lean Six Sigma Black Belt

