

# Simple Commission Structure Agreement for Agents

This Commission Structure Agreement ("Agreement") is made and entered into as of \_\_\_\_\_ by and between:

**Principal/Company:** \_\_\_\_\_

**Agent:** \_\_\_\_\_

## 1. Appointment

The Principal hereby appoints the Agent to act as its non-exclusive agent to solicit and secure sales of the Principal's products/services.

## 2. Commission Structure

- The Agent will receive a commission of \_\_\_\_\_ % of the total net sales value for each completed and paid sale secured by the Agent.
- Commissions are calculated based on the net amount received by the Principal, excluding taxes, refunds, and shipping charges.

## 3. Payment Terms

- Commission payments will be made on a monthly basis, within \_\_\_\_\_ days after the end of each month.
- Commission will be paid only for sales where full payment has been received from the customer.

## 4. Term & Termination

- This Agreement shall commence on the date above and will continue until terminated by either party with \_\_\_\_\_ days' prior written notice.

## 5. Miscellaneous

- This Agreement constitutes the entire understanding between the parties and supersedes all prior negotiations.
- Any amendments to this Agreement must be made in writing and signed by both parties.

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**Principal/Company**

Date: \_\_\_\_\_

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**Agent**

Date: \_\_\_\_\_

