

# First Last Name

Phone: (xxx) xxx-xxxx

Email: email@example.com

LinkedIn: linkedin.com/in/username

Location: City, State

## PROFESSIONAL SUMMARY

Experienced Key Account Sales professional specializing in strategic partnerships, business development, and revenue growth. Skilled in relationship management, contract negotiation, and cross-functional collaboration. Results-driven leader with a proven track record in exceeding sales targets and fostering long-term client relationships.

## CORE COMPETENCIES

- Key Account Management
- Strategic Partnerships
- Consultative Selling
- Revenue Growth
- Pipeline Development
- Cross-functional Collaboration
- Contract Negotiation
- Market Analysis

## PROFESSIONAL EXPERIENCE

### **Key Account Manager** — Company Name, City, State

20XX – 20XX

- Developed and managed strategic partnerships with key accounts to exceed annual sales targets.
- Collaborated across departments to deliver customized solutions for clients.
- Negotiated contracts and closed high-value deals.

### **Business Development Representative** — Company Name, City, State

20XX – 20XX

- Identified and pursued new partnership opportunities in targeted markets.
- Maintained relationships with existing clients, supporting renewal and upselling efforts.

## EDUCATION

Bachelor of Science in Business Administration — University Name, City, State  
20XX

## CERTIFICATIONS

- Certification Name (Year)

## TECHNICAL SKILLS

- CRM Tools (e.g., Salesforce, HubSpot)
- Microsoft Office Suite
- Data Analysis