

# [Your Name]

Email: [your.email@example.com] | Phone: [Your Phone Number]

LinkedIn: [linkedin.com/in/yourprofile] | Location: [City, State]

## PROFESSIONAL SUMMARY

Results-driven Technical Sales professional with [X]+ years of experience in IT solutions sales, client relationship management, and technical consulting. Adept at understanding client needs and delivering customized technology solutions.

## CORE COMPETENCIES

- IT Solutions Sales
- Technical Consultation
- Client Needs Assessment
- Account Management
- Proposal Development
- CRM Tools
- Networking & Cloud Solutions

## PROFESSIONAL EXPERIENCE

**[Job Title]** – [Company Name], [Location] | [Month YYYY] – [Month YYYY]

Presented complex IT solutions to clients, addressing business challenges and technical requirements.

Managed accounts and increased sales pipeline by [%] through consultative selling.

Collaborated with engineering teams for successful project delivery.

**[Previous Job Title]** – [Company Name], [Location] | [Month YYYY] – [Month YYYY]

Established strong client relationships to ensure satisfaction and repeat business.

Prepared and delivered technical proposals and RFP responses.

## EDUCATION

**[Degree Earned]** – [University Name], [Location]

[Year Graduated]

## CERTIFICATIONS

[Certification Name], [Year]

[Relevant IT/Product Certification], [Year]

## TECHNICAL SKILLS

[Operating Systems]

[Cloud Platforms: AWS, Azure, etc.]

[CRM/ERP Tools]

[Other Relevant Skills]