

[Your Name]

Email: [your.email@example.com] | Phone: [Your Phone Number]

LinkedIn: [linkedin.com/in/yourprofile] | Location: [City, State]

PROFESSIONAL SUMMARY

Results-driven Technical Sales professional with [X]+ years of experience in IT solutions sales, client relationship management, and technical consulting. Adept at understanding client needs and delivering customized technology solutions.

CORE COMPETENCIES

IT Solutions Sales
Technical Consultation
Client Needs Assessment
Account Management
Proposal Development
CRM Tools
Networking & Cloud Solutions

PROFESSIONAL EXPERIENCE

[Job Title] – [Company Name], [Location] | [Month YYYY] – [Month YYYY]

Presented complex IT solutions to clients, addressing business challenges and technical requirements.

Managed accounts and increased sales pipeline by [%] through consultative selling.

Collaborated with engineering teams for successful project delivery.

[Previous Job Title] – [Company Name], [Location] | [Month YYYY] – [Month YYYY]

Established strong client relationships to ensure satisfaction and repeat business.

Prepared and delivered technical proposals and RFP responses.

EDUCATION

[Degree Earned] – [University Name], [Location]

[Year Graduated]

CERTIFICATIONS

[Certification Name], [Year]

[Relevant IT/Product Certification], [Year]

TECHNICAL SKILLS

[Operating Systems]

[Cloud Platforms: AWS, Azure, etc.]

[CRM/ERP Tools]

[Other Relevant Skills]