

# Sales Commission Agreement

This Agreement is made on \_\_\_\_\_ between  
\_\_\_\_\_ ("Company") and  
\_\_\_\_\_ ("Sales Representative").

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## 1. Appointment

The Company appoints the Sales Representative to sell the Company's products/services as outlined in this Agreement.

## 2. Term

This Agreement will commence on \_\_\_\_\_ and continue until terminated by either party per Section 6.

## 3. Commission Structure

The Sales Representative will earn a commission rate of \_\_\_\_\_ % for each sale made.

## 4. Payment Terms

Commissions will be paid \_\_\_\_\_ (e.g. monthly, quarterly) within \_\_\_\_\_ days after receipt of payment from the client.

## 5. Independent Contractor

The Sales Representative is acting as an independent contractor and not as an employee of the Company.

## 6. Termination

This Agreement may be terminated by either party with \_\_\_\_\_ days written notice.

## 7. General Provisions

This Agreement represents the entire understanding between the parties.

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Company Representative: \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Sales Representative:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_