

Sales Commission Terms

1. Parties

This agreement is between:

Company: _____

Sales Representative: _____

2. Effective Date

Effective as of: _____

3. Commission Structure

- Base commission rate: _____% per qualifying sale
- Payment schedule: _____
- Applicable products/services: _____

4. Payment Terms

1. Commissions are paid within _____ days after sale is finalized.
2. Sales returns or cancellations will result in commission reversal.

5. Termination

This agreement may be terminated by either party with _____ days written notice.

6. Other Terms

Company Representative

Name: _____

Signature: _____

Date: _____

Sales Representative

Name: _____

Signature: _____

Date: _____