

Basic Distribution Agreement Outline for Goods

1. Parties

Supplier: [Supplier Company Name], a company organized and existing under the laws of [Jurisdiction], with a principal place of business at [Address].

Distributor: [Distributor Company Name], a company organized and existing under the laws of [Jurisdiction], with a principal place of business at [Address].

2. Recitals

This Agreement establishes the terms under which the Distributor will distribute the Supplier's goods.

3. Definitions

- Products:** [Description of the goods to be distributed]
- Territory:** [Geographical area]

4. Appointment

The Supplier appoints the Distributor as its [exclusive/non-exclusive] distributor of the Products in the Territory.

5. Term

The Agreement shall commence on [Start Date] and continue for [Initial Term], unless terminated earlier as provided herein.

6. Duties of the Distributor

- Promote and sell the Products in the Territory.
- Order Products from the Supplier according to demand.
- Maintain appropriate records and provide sales reports.

7. Duties of the Supplier

- Supply Products according to orders.
- Provide up-to-date product information and support.
- Honor warranty obligations as specified.

8. Pricing and Payment

- Products to be sold at prices set by the Supplier.
- Payment terms: [e.g., 30 days from invoice date].

9. Termination

- By either party with [X] days written notice.
- For breach, insolvency, or mutual agreement.

10. Miscellaneous

- Governing Law: [Jurisdiction]

2. Entire Agreement Clause
3. Amendments in writing
4. Signatures

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first written above.

Supplier: _____

Distributor: _____